

ARE YOU READY FOR AN EXCITING AND CHALLENGING ROLE?

THE GLOBAL PV EXPERTS

With more than 300 employees at 20 locations worldwide we are one of the leading distributors for solar systems. Our vision: 100 % renewable energy for an environment worth living in. Giving our all to support the energy-transformation, that's what we have been working towards for more than 20 years.

The Turkish solar energy market is growing, so do we. For our new operation in Istanbul, we are looking for an ambitious person who can start immediately in the position of

SALES MANAGER TURKEY

THIS IS THE JOB...

- * Focus on sales, new business and market strategy to increase revenue and market shares on a sustainable basis
- * Responsibility for the development and growth of the customer base
- * Recognizing and realizing market potentials. Ongoing analysis of market potential, legal framework & support schemes and competition
- * Coordination of commercial and administrative tasks on a daily basis
- * Continuous communication with suppliers and partners
- * Representation of the company at trade fairs and conferences
- * You will report to the Director International Business at the Head Office in Germany

YOU SHOULD HAVE...

- * A background in sales and/or electrical engineering
- * Experience in sales of technical products (ideally B2B)
- * Knowledge of the solar and renewable energies sector
- * Business fluency in Turkish and a good command of English or German

THESE ARE YOUR STRENGTHS...

- * You are highly flexible, performance oriented and persistent
- * You have a strong business acumen and the will to succeed
- * An independent, proactive and result oriented work ethic complete your professional profile

THIS GIVES US THE EDGE...

We are an international family owned business in a highly dynamic and future oriented industry. Our flat hierarchies offer you the space to act independently while developing on a personal level. We go by an open and direct style of communication. For us, a collegial work climate with plenty of freedom is an integral part of what we stand for.

DID WE SPARK YOUR INTEREST? THEN WE CAN'T WAIT TO MEET YOU!

Please send us your comprehensive application (in English) with information regarding earliest starting date and your salary expectation.

Do you have any further questions? Karin Klemm will be glad to answer them for you.

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